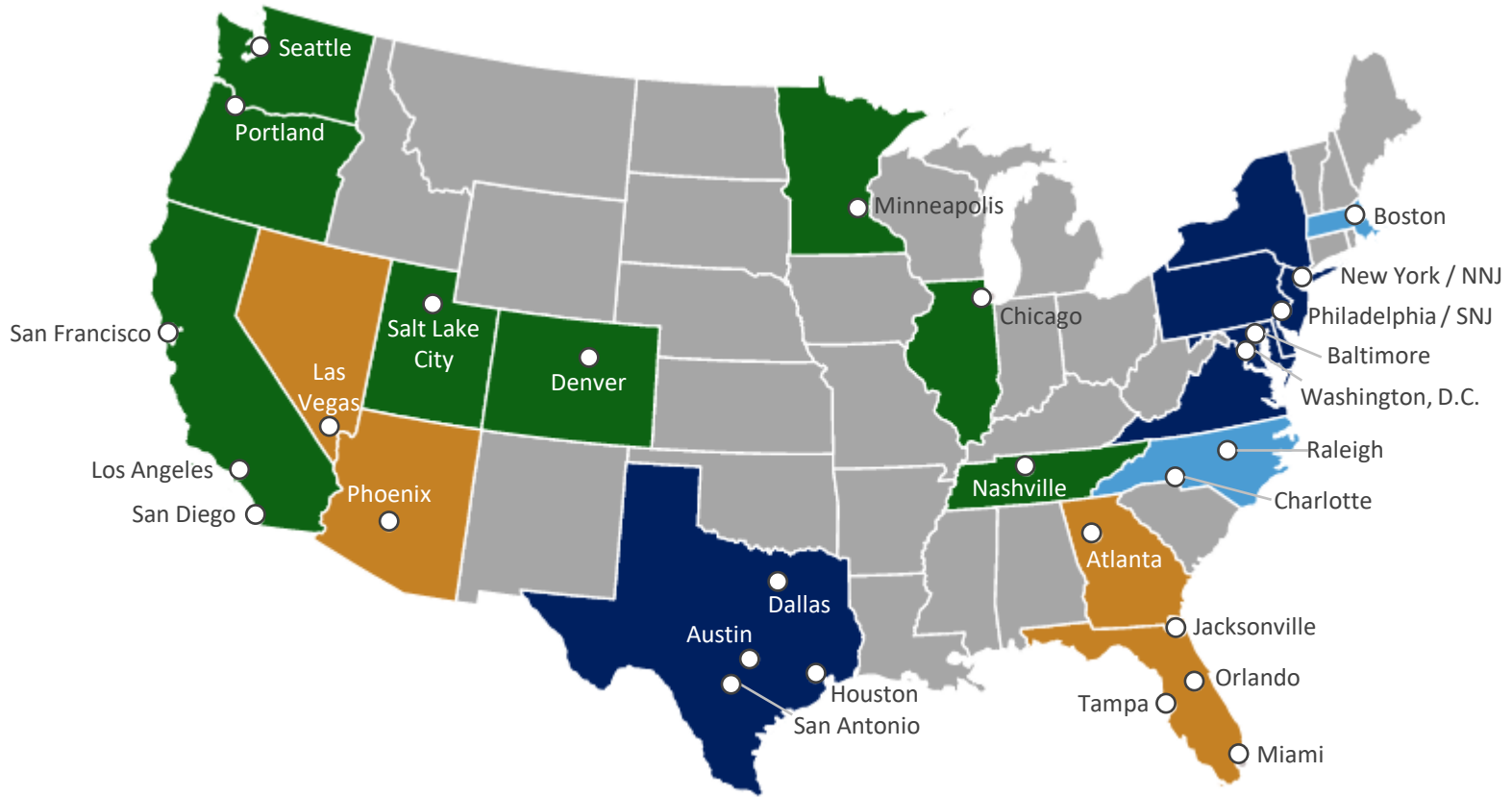


# Target Markets



**KEY PEOPLE**

**MIKE WENAAS**, Chief Investment Officer

**DAVID BROOME**, Managing Director

**BLAKE SULLIVAN**, Director

**TYLER HARDY**, Director

**TERENCE BUNDY**, Associate Director

**INVESTMENT CRITERIA SUMMARY**

- Multi-tenant or single tenant infill industrial assets
- Portfolio and single asset transactions
- Will evaluate transactions of \$5MM and above
- Joint Venture Developments
- Buildings of 250,000 SF or less preferred
- Minimum 18 FT clear height
- Less than 25% office finish

## Investment Criteria

### PROPERTY TYPE

GID targets industrial buildings of 250,000 square feet or less, a minimum clear height of 18 feet and with an office build out of 25% or less.

### TRANSACTION TYPES

GID prefers fee simple ownership; however, other ownership and financing structures will be considered.

### TRANSACTION SIZE

GID will evaluate individual investments beginning at \$5,000,000 and will consider portfolios across multiple geographical locations.

### DEVELOPMENT

GID is actively pursuing development opportunities in its target markets.

GID prefers to form Joint Venture partnerships with national and local developers. Speculative and build-to-suit opportunities will be considered.

### TARGET MARKETS

Atlanta	Las Vegas	Raleigh
Austin	Los Angeles	Salt Lake City
Baltimore	Miami	San Antonio
Boston	Minneapolis	San Diego
Charlotte	Nashville	San Francisco
Chicago	New York / NNJ	Seattle
Dallas	Orlando	Tampa
Denver	Philadelphia / SNJ	Washington, D.C.
Houston	Phoenix	
Jacksonville	Portland	

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